Philip Morris Names Westchester S. M.

Leonard Katz has been appointed division sales manager in Westchester County, N. Y., for Philip Morris Domestic, according to an announcement by John P. Jeb Lee, national sales manager.

As division sales manager for the Westchester area, Mr. Katz will be responsible for the supervision of a retail sales force that will handle the distribution and sale of the company's cigarette brands as well as Clark Gum products.

A native of New York, he attended the City College of New York for two years and served in the Army for six years. He enjoys handball and bowling, and is a member of the Merchants and Salesmen Club of Greater New York.

Mr. Katz is married to the former Susan Beth Feinberg; they have one son.

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Peter G. Viele has been appointed general sales manager for consumer products in the General Products Division of Philip Morris U.S.A.

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Philip Morris Names Miller Distributor Sales Mgr. For West Virginia-Virginia

CHARLESTON, W. VA. (CS) — O. Lee Miller has been assigned to the Virginia — West Virginia district as area manager of distributor sales for Philip Morris Inc. He will make his headquarters in Beckley, W. Va.

Mr. Miller will also be engaged in work with principal retail accounts in both West Virginia and Virginia.

He joined Philip Morris in May, 1955 as a salesman for the Beckley area and was promoted to division manager in August, 1965.

He resides at 101 Johnston street, Beckley.

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Amer. Safety Razor Names Paul Johnson South Central Mgr.

HOUSTON, TEXAS—Paul H. Johnson has been appointed regional sales manager for American Safety Razor Co.'s south central region, with headquarters here, according to Peter A. Milone, ASR national sales manager.

For the past year, Mr. Johnson has been serving as assistant to Mr. Milone in the company's New York headquarters. ASR is a division of Philip Morris Domestic, one of three operating companies of Philip Morris Inc.

A native of Beaumont, Texas, Mr. Johnson was graduated from Baylor University in 1949 and received a bachelor of law degree from South Texas University Law School in 1955.

He joined ASR in 1956 as a retail salesman and became southeastern regional sales manager in 1962.

Mr. Johnson is married to the former Joan Watson. They and their three children will be moving to Houston from their present home at 23 Bonny View Drive, Livingston, N. J.

Philip Morris Appoints Des Moines Jobber Mgr.

DES MOINES, IOWA (CS) — James M. Milligan has been named distributor sales manager in the Des Moines area for Philip Morris, Inc.

Mr. Milligan joined Philip Morris in 1947 as a sales representative and was promoted to division manager in 1953.

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